

**CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

	<u>June 30, 2021</u>	<u>June 30, 2020</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 16,072,955	\$ 9,813,188
Accounts receivable, net	1,070,541	717,841
Accounts receivable - related parties	2,038,054	2,610,917
Inventories	1,951,792	1,174,603
Prepaid income tax and tax receivable	747,343	857,793
Investments, at fair value	1,828,926	1,820,516
Other current assets	399,524	603,944
Total current assets	24,109,135	17,598,802
Restricted cash	13,989	12,854
Property, plant and equipment, net	1,573,445	1,197,192
Operating lease right-of-use asset	1,058,199	733,917
Goodwill	1,043,473	915,790
Intangible assets, net	2,341,803	2,541,285
Deferred tax assets, net - United States	827,476	767,472
Other assets, long - term	540,160	523,607
Total assets	\$ 31,507,680	\$ 24,290,919
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 3,862,874	\$ 2,843,616
Expense waivers – related parties	69,684	421,892
Operating lease liabilities, current portion	513,071	323,395
Notes payable - related parties	603,500	3,500
Loans-property and equipment, current portion	15,094	13,196
Total current liabilities	5,064,223	3,605,599
<b>LONG-TERM LIABILITIES</b>		
Notes payable - related parties	-	600,000
Loans-property and equipment, net of current portion	379,804	359,845
Operating lease liabilities, net of current portion	607,560	447,062
Deferred tax liabilities, net - foreign	169,429	128,517
Total long-term liabilities	1,156,793	1,535,424
Total liabilities	6,221,016	5,141,023
<b>STOCKHOLDERS' EQUITY</b>		
Convertible preferred stock, \$0.001 par value; 50,000,000 authorized Series B: 49,360 at June 30, 2021 and 53,032 issued and outstanding at June 30, 2020	49	53
Common stock, \$0.001 par value; 900,000,000 shares authorized; 37,485,959 shares issued and outstanding at June 30, 2021 and 37,412,519 at June 30, 2020	37,486	37,413
Additional paid-in capital	9,330,843	9,330,912
Accumulated other comprehensive income (loss)	142,581	(144,744)
Retained earnings	15,775,705	9,926,262
Total stockholders' equity	25,286,664	19,149,896
Total liabilities and stockholders' equity	\$ 31,507,680	\$ 24,290,919

**CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

	<u>Year Ended</u> <u>June 30, 2021</u>	<u>Year Ended</u> <u>June 30, 2020</u>
Net revenue		
Fund management - related party	\$ 25,169,182	\$ 15,459,061
Food products	8,263,267	4,745,821
Security systems	2,715,487	2,660,153
Beauty products and other	3,756,512	3,883,953
Net revenue	<u>39,904,448</u>	<u>26,748,988</u>
Cost of revenue	9,290,616	6,483,171
Gross profit	<u>30,613,832</u>	<u>20,265,817</u>
Operating expense		
General and administrative expense	7,140,870	4,447,563
Fund operations	3,658,593	3,176,214
Marketing and advertising	2,952,295	2,601,104
Depreciation and amortization	599,979	601,826
Salaries and compensation	8,843,618	7,523,083
Total operating expenses	<u>23,195,355</u>	<u>18,349,790</u>
Income from operations	7,418,477	1,916,027
Other income:		
Interest and dividend income	28,823	96,186
Interest expense	(40,375)	(41,100)
Other income, net	227,976	365,250
Total other income, net	<u>216,424</u>	<u>420,336</u>
Income before income taxes	7,634,901	2,336,363
Provision of income taxes	(1,785,458)	(562,962)
Net income	<u>\$ 5,849,443</u>	<u>\$ 1,773,401</u>
Weighted average shares of common stock		
Basic and diluted	<u>38,473,159</u>	<u>38,451,164</u>
Net income per share		
Basic and diluted	<u>\$ 0.15</u>	<u>\$ 0.05</u>

**CONCIERGE TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>For the years ended</b>	
	<b>2021</b>	<b>2020</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 5,849,443	\$ 1,773,401
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	599,979	601,826
Stock-based vendor compensation	-	152,250
Deferred taxes	(19,092)	44,163
Bad debt expense	9,753	5,746
Inventory provision	65,021	10,317
Unrealized gain on investments	(582)	(5,113)
Realized gain on sale of investments	-	(121,834)
Gain on disposal of equipment	18,813	-
Operating lease right of use asset - non-cash lease cost	614,506	379,923
 (Increase) decrease in operating assets:		
Accounts receivable, net	(306,596)	193,546
Accounts receivable - related party	572,863	(1,573,771)
Deferred taxes, net		
Prepaid income taxes and tax receivable	114,083	915,203
Inventories	(787,081)	(202,079)
Other current assets	223,590	(256,656)
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	978,726	28,963
Operating lease liabilities	(361,823)	(380,460)
Expense waivers - related party	(352,207)	96,070
Net cash provided by operating activities	7,219,396	1,661,495
 <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Cash paid for acquisition of business	(1,115,545)	-
Cash paid for internally developed software	-	(217,990)
Purchase of property, plant and equipment	(77,721)	(559,274)
Sale of investments	-	4,121,742
Purchase of investments	(7,827)	(2,043,031)
Net cash (used in) provided by investing activities	(1,201,093)	1,301,447
 <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from property and equipment loans	-	385,728
Repayment of property and equipment loans	(28,434)	(96,659)
Net cash (used in) provided by financing activities	(28,434)	289,069
 Effect of exchange rate change on cash, cash equivalents and restricted cash	271,033	78,780

<b>NET INCREASE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH</b>	6,260,902	3,330,791
<b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING BALANCE</b>	<u>9,826,042</u>	<u>6,495,251</u>
<b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, ENDING BALANCE</b>	<u>\$ 16,086,944</u>	<u>\$ 9,826,042</u>

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:**

Cash paid during the period for:

Interest paid	<u>\$ 16,095</u>	<u>\$ 16,754</u>
Income taxes paid (refunded), net	<u>\$ 3,063,781</u>	<u>\$ (494,741)</u>

**NON CASH INVESTING AND FINANCING ACTIVITIES**

Reclassification of building deposit from other current assets to property, plant and equipment, net	<u>\$ -</u>	<u>\$ 178,276</u>
Reclassification of business acquisition deposit	<u>\$ 122,111</u>	<u>\$ -</u>
Establishment of operating right-of-use assets through operating lease obligations	<u>\$ 730,741</u>	<u>\$ 1,150,916</u>